#### Main Conclusions



## **Sport tourism**

- 1 Enable structured cooperation between tourism and sport authorities
- Sport events need to be linked to the permanent offer and requires appropriate funding
- Sport events often grow slow starting with an idea of enthusiasts
- New innovative sport events can inspire people to visit a certain mountain destination
- Mega sport events have their positive and negative sides



### **Adventure tourism**

- 1 Adventure is becoming "softer"
- Adventure tourism offers the chance that the revenue stays in the destination
- 3 Authenticity is achieved by linking tourism to the local culture and local people
- A balanced development taking economic needs and nature protection into consideration is needed
- Unused potential for summer due to difference between "what is expected" and "what is offered"



## **Marketing trends**

- Todays travellers are seeking special moments/ emotional experiences
- Past developing IT solutions offer several options for innovations in Mountain destinations
- 3 Today is mobile
- It is all about "experience", "information" and "personalization"
- Known athletes/sport teams as valuable testimonials for mountain destinations

#### Main Conclusions



# **New lifestyle**

- Thermal water & mountain destinations are a good combination
- Mealth consciousness will lead to additional demand for active holidays
- Competitions can motivate people to participate in health-related/fitness activities
- Initiatives regarding medical tourism can help to reduce seasonality

#### Main Conclusions



# **Hiking**

- Many global trends have a positive effect on hiking tourism
- A younger target group discovers hiking supported by popular hiking ambassadors
- 3 Iconic products can give boots to similar developments but needs protection
- Positive synergies trough marketing activities of producers of outdoor clothes/items
- Long-haul travel for hiking tourism is mostly connected with cultural tourism activities