# World Tourism Conference (WTC) 2016 Penang



"Luxury Hospitality from YTL's Experiences"

Tan Sri Dr Francis Yeoh Managing Director YTL Group

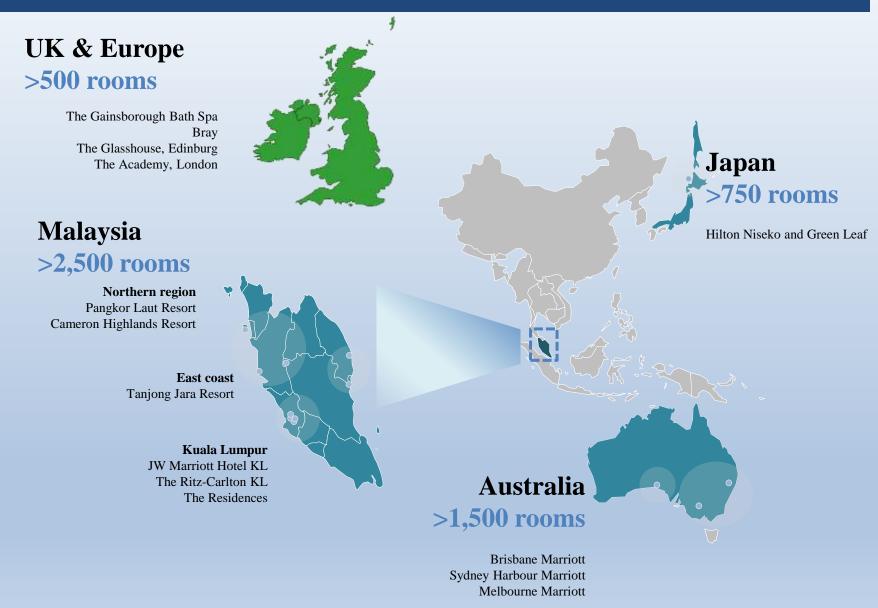
# YTL HOTELS

Treasured Places, Treasured Moments



- YTL Hotels is the hospitality arm of YTL Corporation Berhad one of Malaysia's most dynamic conglomerates.
- The company owns and manages a stellar collection of internationally renowned, award-winning hotels, resorts and spas, offering unique signature experiences.
- Global presence: in the UK, France, Spain, Australia, Japan, Malaysia, Indonesia and Thailand as well as the Eastern & Oriental Express.

# YTL Hotels has over 5,000 over rooms spanning across 3 continents winning a total of 236 awards so far



# We don't just own properties. We craft inspired experiences.



















# A COLLECTION OF EXPERIENCES

### CRAFTING THE PANGKOR LAUT EXPERIENCE







### THE BIRTH OF PANGKOR LAUT RESORT

- AN ISLAND AND ITS NATURAL BEAUTY SHOULD BE PRESERVED AT ALL COST.
- WE ARE A STRONG ADVOCATE OF ENVIRONMENTAL PRESERVATION.
- ECOLOGY and SUSTAINABILTY.

# Humble Beginnings in Portable Cabins





### PANGKOR LAUT RESORT VILLAS

- 1. BEACH VILLAS
- 2. SEA VILLAS
- 3. GARDEN VILLAS







Garden Villas

Hill Villas

Beach Villas

Sea Villas

Spa Villas

Sea Suites

Pavarotti Suite: two-bedroom





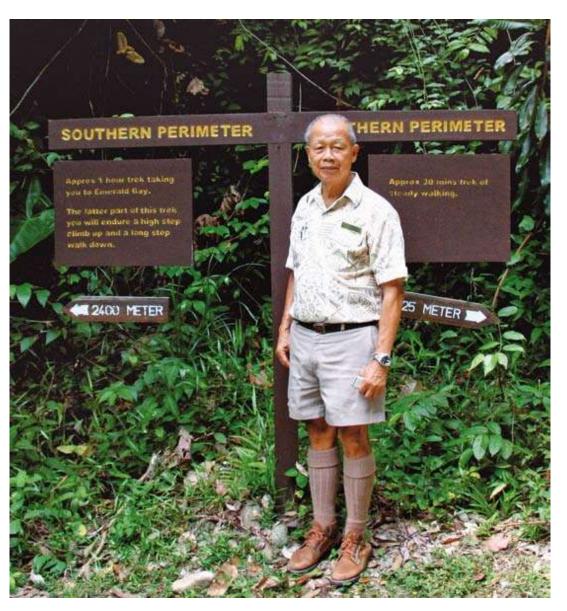


Ecology and Natural Beauty is at the very centre of Pangkor Laut

We left the two million old forest untouched.

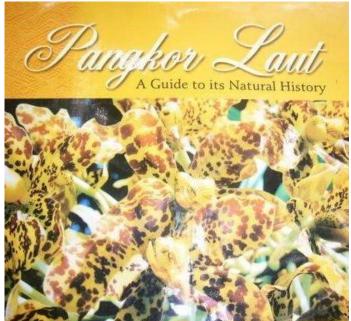






### YIP YOON WAH

Mr Yip is Pangkor Laut's own resident naturalist who has published several books on the island's two million old rainforest.





### SPA VILLAGE PANGKOR LAUT

This 4-acre flagship retreat extols the healing cultures of the region that are amongst the oldest in the world.

**Treatment Pavilions** 

Deluxe Belian Treatment Pavilion

Healing Huts

Bath Houses

Spa Huts

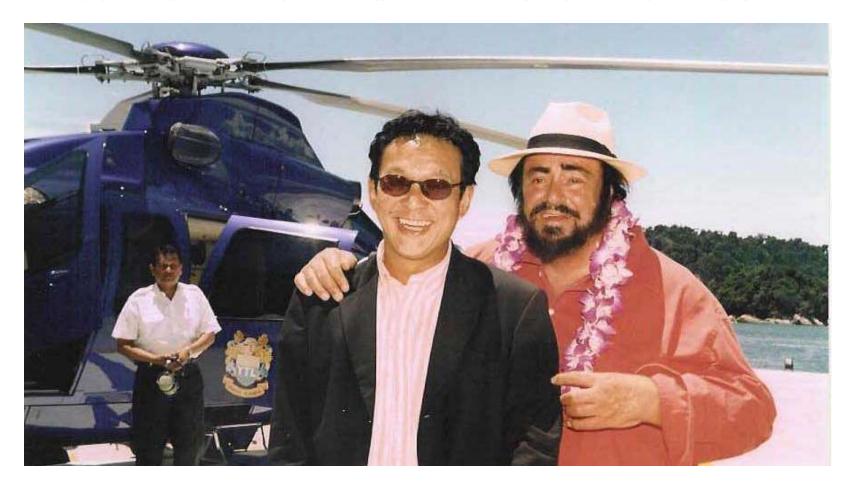
Nap Gazebos

Spa Boutique





### LATE LUCIANO PAVAROTTI VISITED PANGKOR LAUT RESORT TWICE



### LUCIANO PAVAROTTI

**Luciano Pavarotti** sung twice in the island in 1994 and 2002 and he officiated the opening of Spa Village.







### LUCIANO PAVAROTTI

### PANGKOR LAUT RESORT

Pavarotti declared it is the most beautiful place he'd ever seen.

'The morning when I woke up I went out and I was really moved, almost crying, to see what beautiful things God had done.'









Bumbung Room Serambi Room Bumbung Sea View Room Serambi Sea View Room Anjung Room Anjung Seafront Room







### SPA VILLAGE TANJONG JARA

A beautiful complex of structures, gardens and pools that houses an award-winning therapy centre featuring programmes based on traditional healing methods.

**Treatment Rooms** 











Resort's Resident Naturalist: Chef Mokh

### TANJONG JARA'S NATURAL BEAUTY

Nature and Ecology again is the main feature of Tanjong Jara Resort.









Deluxe Room Two-Bedroom Suite Junior Suite

Cameron Suite: two-bedroom

Jim Thompson Suite: two-bedroom







### SPA VILLAGE CAMERON HIGHLANDS

A rejuvenating haven where tea is the foundation and spa treatments feature healing therapies based on produce from the surrounding jungles and ancient tea rituals with knowledge drawn from the Orang Asli.

**Pre-Treatment Rooms** 

**Treatment Rooms** 

Outdoor Cabanas











Resort's Resident Naturalist: Madi

### CAMERON HIGHLANDS NATURAL BEAUTY

Jim Thompson Mystery Trail
Signature Picnic Experience
Murder Mystery in the Misty Mountains
The Organic Culinary Journey
Waterfalls and Nature Trails
Tea Appreciation Experience
Golf at Cameron Highlands
Vegetable / fruit farms and flower gardens









Bayu Villa Canopy Villa Kinabalu Villa Suria Suite: two-bedroom







### SPA VILLAGE GAYA ISLAND

A tranquil hideaway amidst lush mangroves offering spa programmes that reflect healing traditions of Sabah's indigenous people.

**Pre-Treatment Rooms** 

**Treatment Rooms** 

Mangrove Theatre

Gazebos











### PULAU GAYA'S NATURAL BEAUTY

Nature and Ecology is at the very heart of Pulau Gaya Resort











### CSR INITIATIVES

- Gaya Island Resort Marine Centre: Turtle Rescue, Coral Reef Restoration and Conservation through Education
- Proboscis Monkey Preservation
- Gaya Island Wildlife Discovery Centre
- 7 Wonders of Gaya









Deluxe King Room Deluxe Twin Room Majestic Suite Tranquerah Suite







### DINING

The Mansion

The Lounge at The Mansion

The Bar at The Mansion

Nyonya and Western cuisine

Local specialities, Continental fare and afternoon tea

Cocktails and refreshments







### SPA VILLAGE MALACCA

The world's first spa to base its therapies in the healing heritage of the Baba-Nyonya, a unique combination of Chinese and Malay influences, molded around a person's cool or warm energies.

Pre-Treatment Rooms
Treatment Rooms







### MAJESTIC KUALA LUMPUR

The only hotel in Kuala Lumpur to be part of the Leading Hotels of the World collection







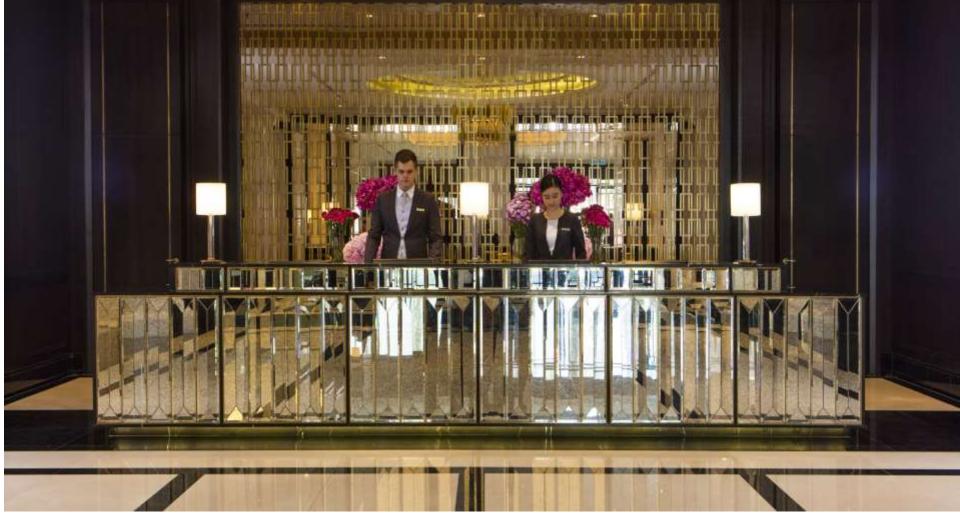
### MAJESTIC KUALA LUMPUR

The Majestic Hotel was an important part of Kuala Lumpur's Heritage and History









### RITZ-CARLTON KUALA LUMPUR

The embodiment of five star luxury, The Ritz-Carlton, Kuala Lumpur is centrally located at the heart of one of Asia's most exciting cities. With award-winning restaurants, a tranquil spa and luxurious rooms, anything is possible in Malaysia's first all-butler hotel.







### E&O – 5 STAR LUXURY TRAIN SERVICE





- The Eastern & Oriental Express Epitomes the Grandeur, luxury and romance of rail travel from a bygone era.
- The service has promoted Kuala Lumpur and Malaysia as part of the exotic journey between Singapore and Bangkok in the Orient.

### YTL HOTELS INTERNATIONAL FOOTPRINT





### ACCOMMODATION

Kamar Room Surya Suite Purnama Suite Baruna Villa Samudra Villa







#### SPA VILLAGE RESORT TEMBOK, BALI

The gentle spirituality of Bali and its rich culture infuses every encounter in the resort, and within its spa treatments, the secret power of the elements is unveiled by healing lore as old as the land itself.

**Pre-Treatment Rooms** 

**Treatment Rooms** 







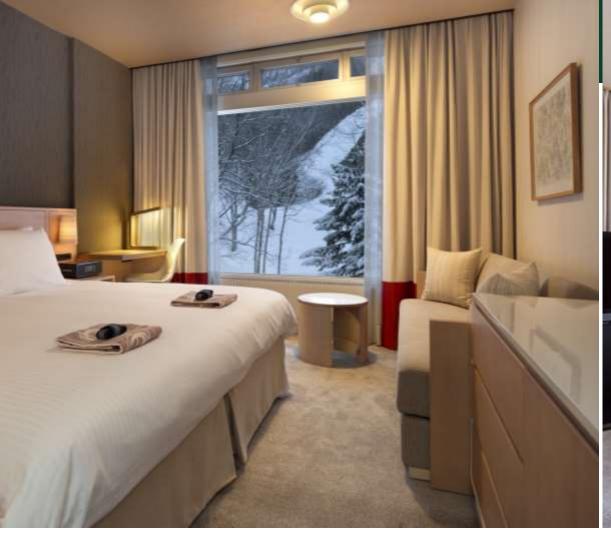
HILTON NISEKO

Voted Best Ski Hotel in Japan 2015











- 200 non-smoking guest rooms with stunning landscape views:
- > 96 Deluxe King rooms inter-connects to Deluxe Twin rooms for groups and families
- > 8 corner suites with living room, audio-visual systems, wet bar and powder room
- 32" flat panel television and LED desk lamp
- Adjustable massage showerhead and bathtub

- Dream Beds and a convertible sofa
- Complimentary tea making facilities
- Traditional *yukatas* and *onsen* towels
- In-house laundry service
- Complimentary parking for guests



The Gainsborough Bath Spa is the only hotel in Bath to be included in the Leading Hotels of the World family of iconic and legendary hotels.



- Voted England's Leading Spa Resort 2016 by World Travel Awards
- Winner of Tatler Spa Awards 2016
- Rated Top 15 Most Wonderful Spas in England



Voted Top 5 Suite in the World By Mr & Mrs Smith





### MUSE ST TROPEZ

Part of the Small Luxury Hotels of the World Collection



### Bintang Walk was one of the catalyst for KL to be a top 5 shopping destination in the world



- High street luxury is about developing an ecosystem of hotels, shopping, dining and wellness.
- Duty Free legislation for luxury goods was key.
- Receives 2.5m visitors a month KL is now a top 5 shopping destination in the world by *CNN Travel*
- Real estate value has risen from RM200 psf to a record transaction of RM7,209 psf





#### STARHILL GALLERY KUALA LUMPUR

- Voted as the most beautiful mall in Asia by Forbes Traveller Magazine
- It's included in the top 31 places to go in the world by The New York Times

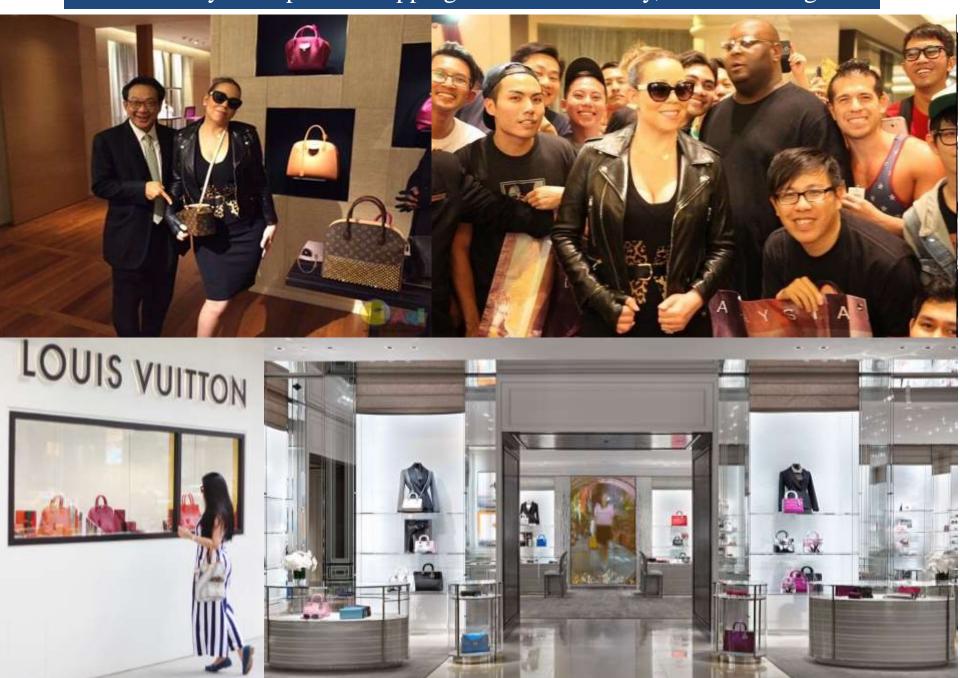




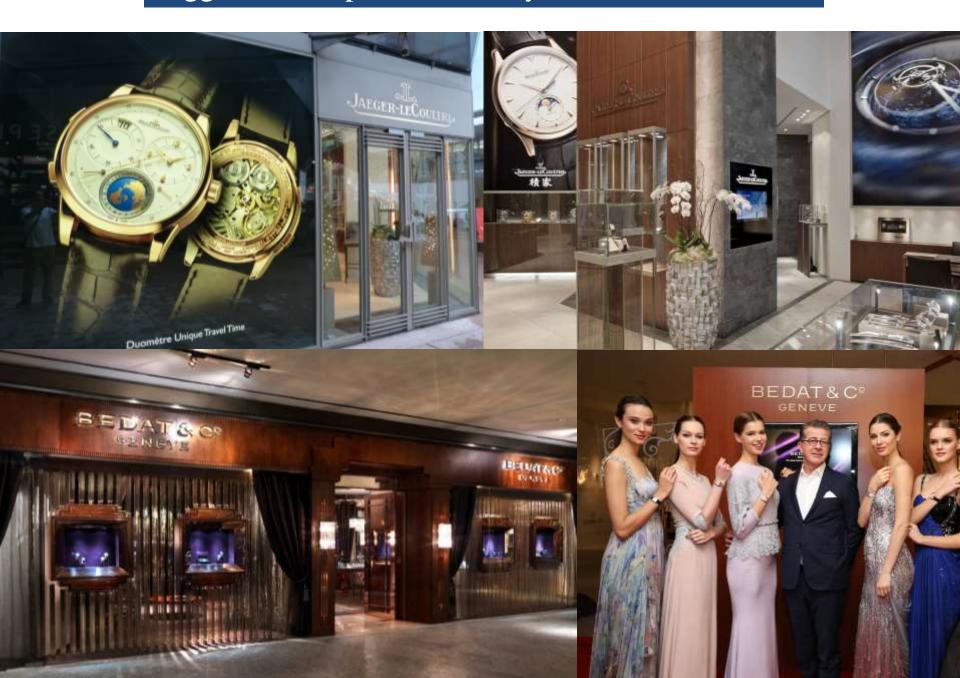




### Mariah Carey was spotted shopping in Starhill Gallery, Bukit Bintang KL



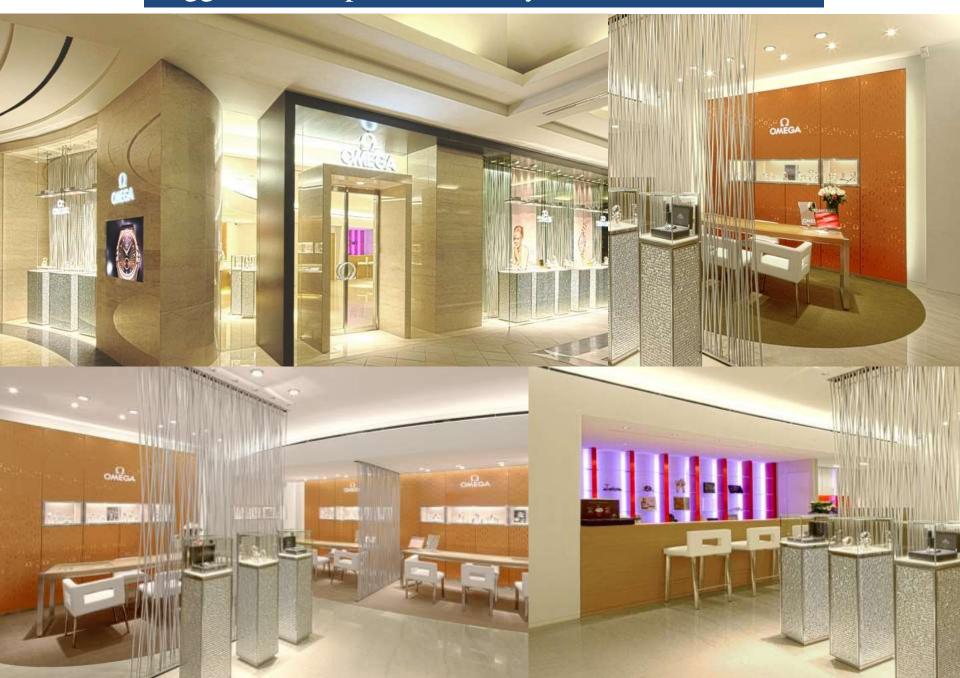






Biggest retail space for luxury watches in the world











With Bernard Arnault Chairman & CEO of LVMH With Nick Hayek Jr, CEO of Swatch Group and François-Henri Pinault, CEO of Kering and Salma Hayek Pinault, wife of François



- "A Journey Through Time" is a signature watch event that has put Kuala Lumpur and Bintang Walk on the map for luxury shoppers from around the world and its global standing in luxury hospitality.
- AJJT has contributed to Kuala Lumpur's position as a top shopping and dining haven for tourists around the world.
- Starhill Gallery in partnership with the Ministry of Tourism will host the event for the 10<sup>th</sup> year spanning over a period of ten days between Nov 4-12.



"The New Malaysia"
Watched by 70 million audience in Europe alone

By The Luxury Channel



RUSSELL WATSON and CYNTHIA LAWRENCE A JOURNEY THROUGH TIME 2008



### NOREEN AZIZ A JOUREY THROUGH TIME 2007



KATHERIN JENKINS A JOURNEY THROUGH TIME 2009



# DELTA GOODREM A JOURNEY THROUGH TIME 2010

JULIO IGLESIAS A JOURNEY THROUGH TIME 2011





SOJUNG LEE A JOURNEY THROUGH TIME 2012



### CARLY PAOLI A JOURNEY THROUGH TIME 2014



### KATIE TARGETT-ADAMS AND MARK VINCENT A JOURNEY THROUGH TIME 2013



GARETH GATES, CARLY PAOLI AND ALESSANDRO SAFINA A JOURNEY THROUGH TIME 2015

