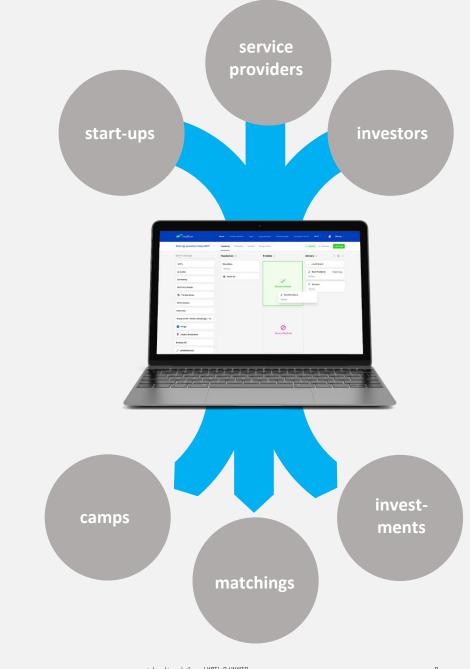




## WTFL matchmaking platform in collaboration with UNWTO

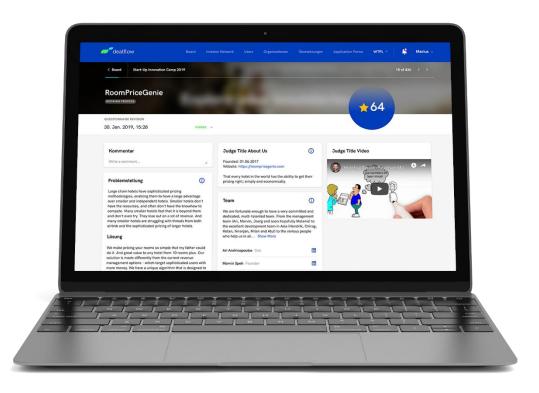
#### The vision:

One worldwide platform to connect tourism start-ups and investors in order to extensively increase matchings and investments while simplifying collaboration processes for all involved stakeholders



## The matchmaking platform

Connecting start-ups, investors and service providers within the tourism industry





- 1. Dynamic Pitchdecks
- 2. Specific Evaluation
- 3. Individual Profile
- 4. Notifications

matchmaking platform | WTFL & UNWTO

### Foster investments through matchmaking

We identify and acquire the right start-ups and investors to create value for the tourism industry



## Start-Ups & investors Matchmaking Tool

#### Value for UNWTO-members

- Increase investments through constant matchings
- High efficiency of collaboration
- One worldwide tool
- Usage for competition organizers
- Subscription for tool access

matchmaking platform I WTFL & UNWTO



#### WTFL & UNWTO

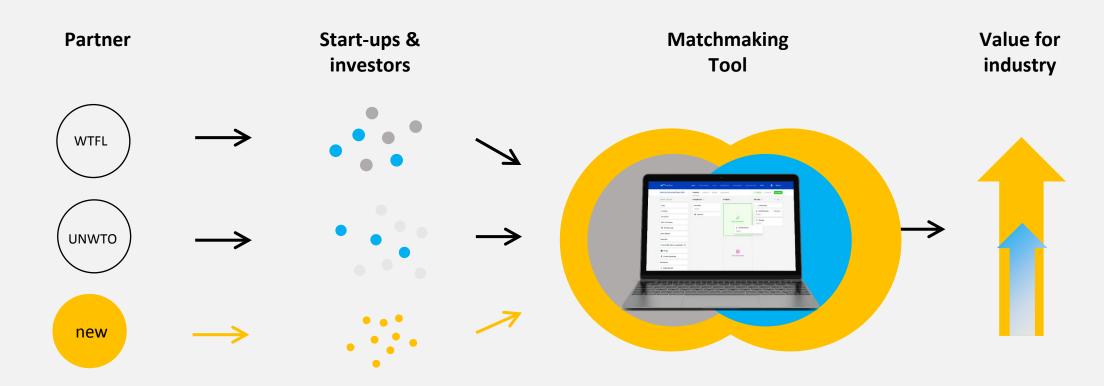
# UNWTO uses the WTFL dealflow tool for the 2<sup>nd</sup> UNWTO Tourism Start-Up Competition to identify the best start-ups and enable matchmaking within our industry

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## Scaling with new partnerships

Every partner added multiplies the value of the platform for the industry







## Join the collaboration!

**World Tourism Forum Lucerne** 

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