

**Empowering Travel** & Tourism Recovery



"As we move forward towards economic recovery, the UNWTO has prioritized innovation and online education as one of our key areas, to help the millions of people who depend on tourism and to support the creation of added value jobs.

For this purpose, we have joined forces with Hosco, one of our key collaborators, to launch the UNWTO Jobs Factory. A platform that will support and improve your competitiveness concerning job creation and will help you leverage human capital development in your country and region, helping the tourism workforce to access the best job opportunities."

Zurab Pololikashvili Secretary-General, UNWTO







## **UNWTO AND HOSCO**

JOINING FORCES TO EMPOWER HOSPITALITY'S RECOVERY AND ADDRESS TALENT SHORTAGE

The Jobs Factory (JF), powered by Hosco's Artificial Intelligence technology, applies machine learning and deep learning algorithms to guide and match talent to employers and continually support them in their career journeys.

As a Member State, you can adopt the Jobs Factory platform as your own. It will enable you to:



Sponsor an unlimited number of employers and jobs to facilitate the re-hiring and retention of the tourism workforce in your region.



Satisfy your country's talent employment necessities to support further the economic recovery of the travel and tourism industry and job market as a whole.



The JF also contributes to UNWTO's Tourism Labour Market Observatory project, allowing UNWTO and individual Member States to harness data from the platform related to employability.

### **UNWTO JOBS FACTORY POWERED BY HOSCO**

#### A TURNKEY OFFERING MEETING YOUR IMMEDIATE NEEDS

#### **TALENT**

- Registration portal to sign up/login
- CV parsing and LinkedIn synchronization
- Digital talent profile
- Self service profile management
- Job discovery preferences
- Access to local and international offers
- Job alerts and email notifications
- Recommended companies, jobs and courses
- Advice and career growth library
- Mobile experience

#### **EMPLOYERS**

- Register portal to post jobs
- Employer profiles and content uploads
- ATS integrations / XML Feeds
- Job to talent matching technology
- Candidate search/screening/engagement
- Candidate pipeline sorting
- Candidate messaging
- Redirection to career site
- "Easy Apply" on Hosco
- Online training bundles and perks

#### **MEMBER STATES**

- Latest job matching technology
- Managed by Hosco:
  - Global job sourcing
  - Global members
  - Platform content
  - Hosting fees
  - Tech support
  - CRM and emails
  - Customer support
  - Monthly reports and data



### THE TALENT JOURNEY



#### 01

The job seeker registers via a Member State Jobs Factory portal. In addition, Hosco can set up imports of job seekers and talent databases for fast registration.



#### 02

Talent can fill their profile manually or through automated CV parsing or Linkedin synchronization.

#### 03



Employment interests are defined for each talent enabling the platform to match relevant offers, and notifications are shared via email.



#### 04

Thousands of global jobs supplied by Hosco and regional jobs from local employers will be available to job seekers to view and apply for. Talent can also network with one another, view company information, gain advice, and access upskilling and educational programs sourced by Hosco.



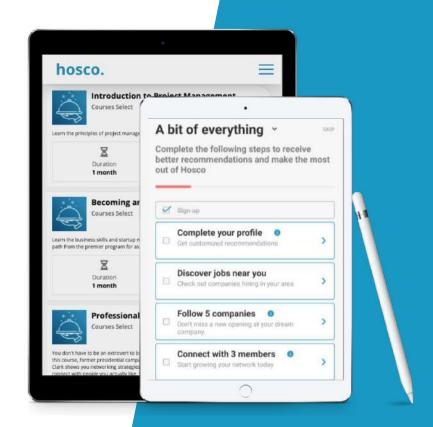
## **FEATURES FOR TALENT**

**ONLINE PROFILE & CV** 

**JOBS & COMPANIES DIRECTORY** 

**NETWORKING OPPORTUNITIES** 

**SELECTED COURSES & CAREER ADVICE** 



# THE JOBS FACTORY EMPLOYER JOURNEY

SMARTER AND FASTER RECRUITMENT

BETTER CANDIDATE MATCHING

**EMPLOYER BRAND BOOST** 



## THE EMPLOYER JOURNEY



#### 01

Employers post job offers via the Jobs Factory portal or vacancies can be imported via ATS integration with career sites.



#### 02

Employers create company profiles to boost their branding which includes their own media content.





Job posts become visible to all talents within the Jobs Factory community and are also shared through alerts to its members.



#### 04

Employers may search and filter the directory for matching profiles. Pre-screened, matching candidates, can be redirected to employer career pages or can apply directly via an "easy apply" feature on Hosco.



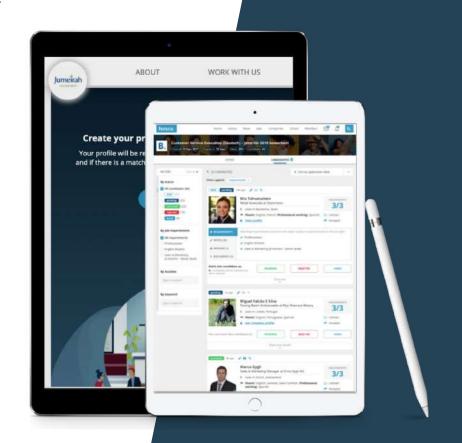
## FEATURES FOR THE EMPLOYER

**JOB POSTING & FEEDS** 

**TALENT DIRECTORY & APPLICATION MANAGEMENT** 

**COMPANY PROFILE & CAREER PAGE** 

**DATA & INSIGHTS** 

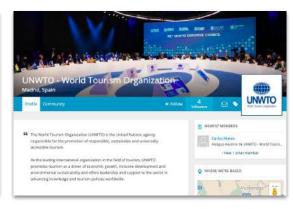




## PLATFORM MANAGER FEATURES







#### **ON-SITE SEARCHES**

Both member and job directories offer multiple filters to perform real-time searches.

#### **MONTHLY REPORTS**

Extensive reports showcasing trends in key recruitment, acquisition, and engagement metrics are sent every month by Hosco.

#### **MEMBER STATE PROFILE**

Visible to all employers, talent, and schools and allowing for content, marketing, and media sharing on Hosco.

## ADDITIONAL OPPORTUNITIES







#### **TRAINING & UPSKILLING RESOURCES**

Hosco can offer Member States the opportunity to expand their range of L&D opportunities by sponsoring access to **Lobster Ink** who covers all core areas of hospitality, tourism, and culinary and is widely recognized as the world's leading online training provider for the hospitality industry.

#### **WORK DESTINATION MARKETING**

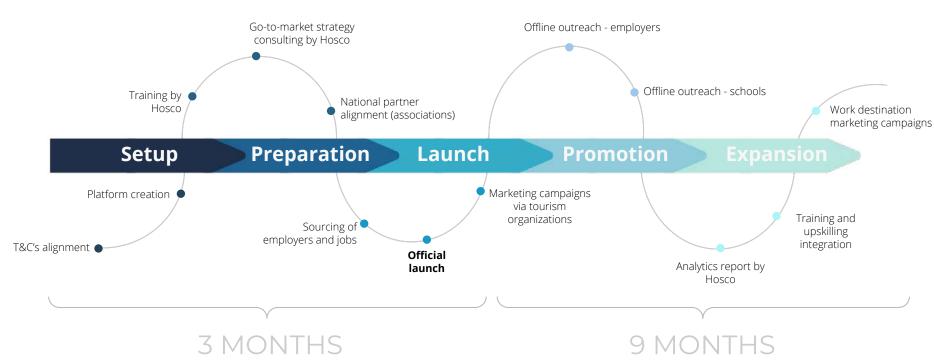
Hosco can assist member states with developing and shaping a strategy to make their country an attractive work destination for international talents and promote the country's work opportunities on the global Hosco network.

#### **INTEGRATIONS**

Hosco can set up single sign on (SSO) authentications and API integrations to link the Jobs Factory with any current employment or hospitality association websites.

## **UNWTO JOBS FACTORY POWERED BY HOSCO**

TIMELINE AND MILESTONES



"Hospitality is all about people, and since March 2020, its workforce has been terribly affected, thus the industry as a whole. Hosco's purpose of making hospitality an exciting journey for talent has never been so challenging yet so crucial, and we're thrilled to be joining forces with UNWTO to expand the impact of our technology and expertise to its Member States.

We're confident that UNWTO's Jobs Factory, powered by Hosco, will become a critical asset for governments, employers, and hospitality professionals as we embrace recovery."

Olivier Bracard CEO, Hosco

## **HOSCO**EMPOWERING HOSPITALITY

<u>THE HOME OF THE HOSPITALITY INDUSTRY</u>

<u>WORLDWIDE</u>: TALENT, COMPANIES, AND SCHOOLS.

PROVIDING TECHNOLOGY TO REACH, EDUCATE, AND MATCH EFFICIENTLY.



## THEY TRUST US

7,000 GLOBAL ORGANIZATIONS RECRUITING TOP TALENT AND 400 WORLD CLASS INSTITUTIONS AND ASSOCIATIONS

























## **GET IN TOUCH**



**John Lohr**Director of Strategic Partnerships and Innovation john@hosco.com

