



Technical INSTO Webinar on Accessibility

7th September 2021

Measuring the Economic Impact of Accessible Tourism within the European Union and Beyond

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https://www.accessibletourism.org

#EUaccesstourism

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Key Points of the Presentation



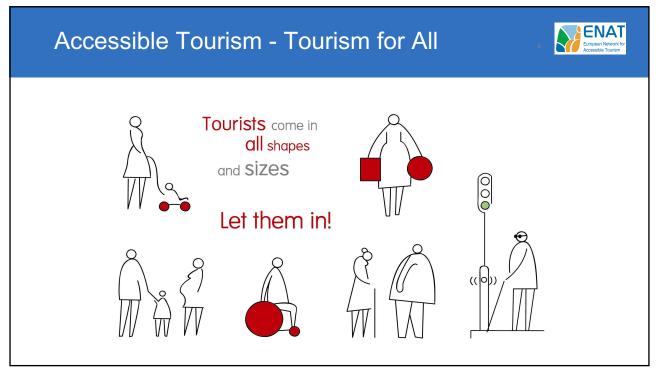
- 1. Accessible Tourism developing Destinations for All
- 2. The Visitor Journey
- 3. Accessible Tourism Market Data Europe and the UK
- 4. Planning the Accessible Tourism Destination

https://www.accessibletourism.org

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Accessible Tourism Destinations...







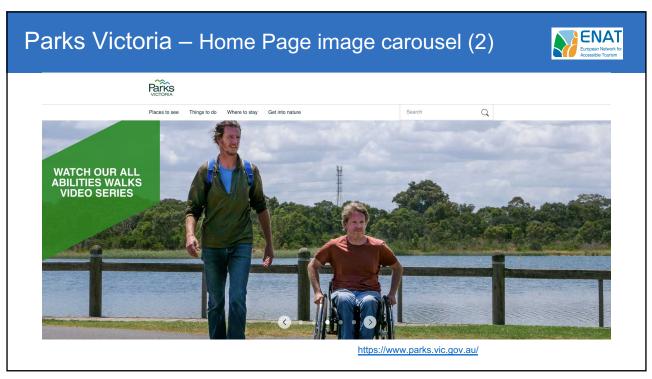
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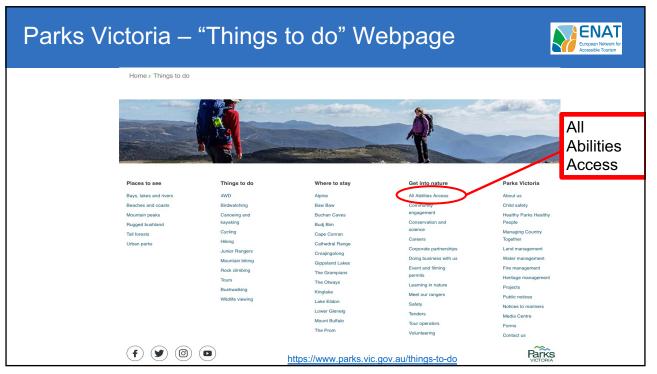


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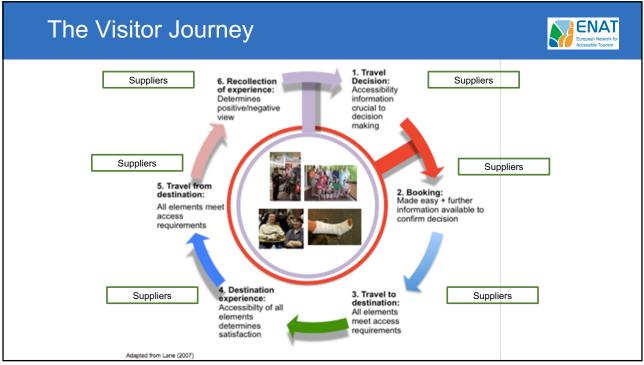
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https://www.parks.vic.gov.au/









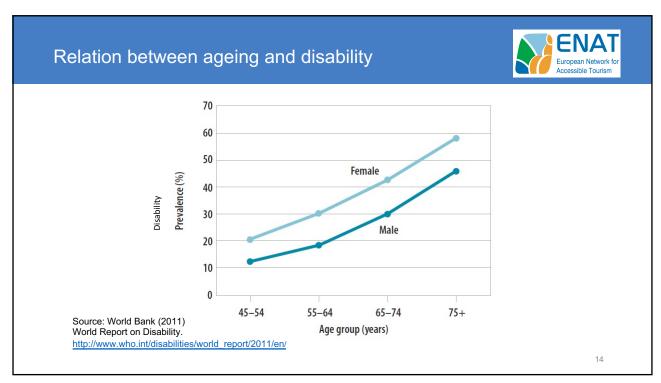
Accessible Tourism in European Union. Some figures...





- Accessible Tourism in Europe generated €400 billion revenues per annum and is expected to grow annually by 1% for the coming years
- Accessible Tourism accounted for 3% of total EU GDP
- It supports 9 million jobs
- But: only 9% of EU tourism providers promote themselves as "accessible"
- Market demand for accessible tourism could rise 44% per year if appropriate services were put in place
- Improvements in access could raise the economic contribution of Accessible Tourism by 25%
- And improved accessibility could attract up to 75% more international travellers
- (European Commission Study by GFK, University of Surrey and others, 2014)

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"Seniors" are 65% of the Accessible Tourism Market





- 1 in 5 persons in European Union are over 60
- They want to travel and enjoy life
- Seniors from Europe take 6 to 7 trips a year
- They have most discretionary income
- They are more active, "youthful"
- · They take most overseas trips
- They travel around the year

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A fact about "PRMs" (pre-COVID data)





"The annual growth in PRM numbers is at least six times that of the overall rate of passenger growth at many airports globally"



European Regions Airline Association, 2018

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Travel companions – the "multiplier effect"



People with access requirements travel with **1.9 companions** (on average)

On average:

- · People with disabilities have +2.2 companions
- Older people +1.6 companions AND they...
- Stay longer
- Spend more
- Make more repeat visits
- Travel throughout the year

(EC Study 2014)



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The Business Case for Accessible Tourism



Total value of accessible tourism market in Great Britain is around £15.3 billion Graph of trips taken by those with an impairment and their travelling companions in 2018



Total spend

- · The total expenditure generated by those with an impairment or those travelling within a group where a member had an impairment is estimated to be £15.3 billion
- Inbound visitor spending by this group was £0.5 billion in 2018
- · Domestic overnight visitor spending by this group was £3.2 billion in 2015
- Day visitor spending by this group was £11.6

GBP 15.3 Billion

EUR 17.78 Billion

USD 21.17 Billion

GBP 11.6 Billion

EUR 13.5 Billion

USD 16 Billion

GBP 3.2 Billion

EUR 3.72 Billion

USD 4.43 Billion





Great Britain Day Visitor Survey 2018, Great Britain Tourism Survey 2015 and International Passenger Survey 2018

The Business Case for Accessible Tourism



England trips taken by those with an impairment and their travelling companions in 2018



Contribution to tourism - spend

The spend from trips taken by those with an impairment and their travelling companions made up:

- 2.2% of all inbound trip spending in 2018
- 16% of domestic overnight trip spending in 2015
- 20% of day visit spending in 2018.

Great Britain Day Visitor Survey 2018, Great Britain Tourism Survey 2015 and International Passenger Survey 2018





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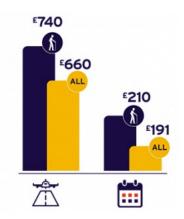
The Business Case for Accessible Tourism



England trips taken by those with an impairment and their travelling companions in 2018

Average spend

- The average spend per inbound visit was £660 for all trips, compared to £740 for trips taken by those with an impairment and their travelling companions.
- The average spend per domestic overnight trip was £191 for all trips, compared to £210 for trips taken by those with an impairment and their travelling companions.



Great Britain Day Visitor Survey 2018, Great Britain Tourism Survey 2015 and International Passenger Survey 2018





The Business Case for Accessible Tourism



England trips taken by those with an impairment and their travelling companions in 2018



Average length of stay

- The average length of stay per inbound visit was 7.3 nights for all trips, compared to 11.6 nights for trips taken by those with an impairment and their travelling companions.
- The average length of stay per domestic overnight trip was 2.9 nights for all trips, compared to 3.3 nights for trips taken by those with an impairment and their travelling companions.

Great Britain Day Visitor Survey 2018, Great Britain Tourism Survey 2015 and International Passenger Survey 2018

Source: https://www.visitbritain.org/business-advice/value-purple-pound





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Planning Accessible Tourism Destinations TURISMO DE PORTUGAL PORTUGAL 13 Marketing 12 Accessible Destination Accessible Tourism Destinations Management Employment Handbook Katerina Papamichail Ivor Ambrose Ana Garcia Chris Veitch Transpor **ENAT**



Handbook Contents



- 1. How to use this Handbook
- 2. Accessible Tourism Market
- 3. Destination Planning
- 4. Supporting Businesses
- 5. Built Environment and Facilities
- 6. Transport
- 7. Customer Service
- 8. Accessible Tourism Experiences
- 9. Stakeholder Engagement
- 10. Benchmarking and Performance Targets
- 11. Employment
- 12. Information
- 13. Marketing
- 14. Monitoring and Evaluation



Signpost, Parques De Sintra, Portugal.



ALL

"The foundation of any accessible tourism policy is to take the political decision to create an accessible, inclusive tourist destination for all visitors.

This decision must be followed up by concrete objectives, plans and actions to establish an appropriate strategy and guide future development."

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15. Annexes

· On-line Resources

16. Bibliography

Further reading....

17. Glossary

Explaining the terminology

Download the Handbook:

http://business.turismodeportugal.pt/pt/Conhecer/estrategia-turismo/programas-iniciativas/all-for-all/Paginas/construir-um-destino-acessivel.aspx

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IMproving Sustainable Development Policies and Practices to access, diversify and foster Cultural TOURism in European regions and areas







Development of accessibility indicators for sustainable tourism destinations, leading to the IMPACTOUR Management Tool.

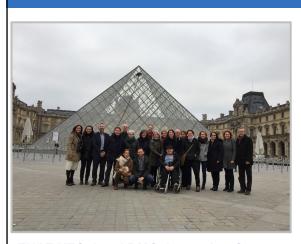
Accessible Tourism Destination Management – resources

- > ENAT Accessible Destination Management Handbook (Turismo de Portugal)
- > UNWTO Accessible Tourism Manuals Criteria and Indicators
- > Accessible Tourism Observatory Study, Spain 2017 (Fundación ONCE)
- > ISO Standard 21902:2021 Accessible Tourism Services.
- > Review of GSTC, ETIS and other destination management systems.

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Accessible Tourism: Cooperate to succeed!





ENAT NTOs' and DMOs' Learning Group Paris, 2017

- Develop National and Regional policies and Action Plans, in cooperation with tourism actors and stakeholders
- 2. Engage with international networks
- Improve skills (training & education)
- Improve the offer (infrastructure and activities)
- Improve communication and information (to businesses & visitors)
- 6. Go digital: Collect data on supply side performance and use visitor surveys to inform decisions and guide your next steps.

Building Back Better with Accessible Tourism





- Improve physical access conditions in destinations and local communities
- Improve access in local transport and mobility services
- Train staff, local jobs, better service
- Tourism products for the wider market catering to all ages and interests
- Market accessible destinations in Access Guides, websites and apps
- Foster local and domestic tourism.

Accessibility from start to finish....
...Improve the quality of tourism

... Leave no-one behind

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- Make Accessibility an integral part of your Sustainable Tourism Destination!
- Plan, measure, analyse and report your progress!
- Enjoy your work!





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Thank you for your attention!

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https://www.accessibletourism.org enat@accessibletourism.org

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References and Further Reading



European Commission (2014) Economic Impact and Travel Patterns of Accessible Tourism in Europe.

https://www.accessibletourism.org/resources/toolip/doc/2014/06/09/guisette-and-li_eu-accessible-tourism_economic-demand-study.pdf

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destination-criteria/
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all/acessible-tourism-destination-management-handbook-enat.pdf UN General Assembly, Convention on the Rights of Persons with Disabilities, 13 December 2006, A/RES/61/106, available at:

https://www.refworld.org/docid/4680cd212.html

World Bank Report on Disability (2011) http://www.who.int/disabilities/world_report/2011/en/

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World Tourism Organization (2020) Inclusive Recovery Guide - Sociocultural Impacts of COVID-19, Issue I: Persons with Disabilities, https://doi.org/10.18111/9789284422296

Other links:

Parks Victoria (Australia) https://www.parks.vic.gov.au

Project IMPACTOUR https://www.impactour.eu
VisitBritain – Value of the Purple Pound (2020) https://www.visitbritain.org/business-advice/value-purple-pound